



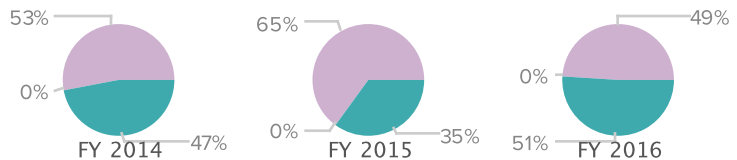
Organization Information

Organization name: Liberty Hyde Bailey Museum Memorial Fund
 City: South Haven Federal ID #: 386497172
 State: MI Year organization founded: 1977
 County: Van Buren County Organization type: 501(c)3 nonprofit organization
 NISP Discipline: 14 - Multidisciplinary Fiscal year end date: 06-30
 NISP Institution: 9 - Other Museum DUNS #: 171674708
 NTEE: A50 - Museum, Museum Activities Full-time staff:
 Applicant is not audited or reviewed by an independent accounting firm. Paid FTEs: 0
 A display value of -0% signifies a value of less than +/- 0.5%

Unrestricted Activity	FY 2014	FY 2015	% Change	FY 2016	% Change
Unrestricted Operating Revenue					
Earned Program	\$13,431	\$25,638	91%	\$11,608	-55%
Earned Non-program	\$4,215	-\$1,081	-126%	\$4,489	515%
Total Earned Revenue	\$17,646	\$24,557	39%	\$16,097	-34%
Investment Revenue	\$35	\$37	6%	\$32	-14%
Contributed Revenue	\$15,419	\$13,252	-14%	\$16,877	27%
Total Unrestricted Operating Revenue	\$33,100	\$37,846	14%	\$33,006	-13%
Less in-kind			n/a	(\$1,000)	n/a
Total Unrestricted Operating Revenue Less In-kind	\$33,100	\$37,846	14%	\$32,006	-15%
Expenses by Functional Total					
Program	\$17,712	\$30,711	73%	\$17,711	-42%
Fundraising	\$1,787	\$516	-71%	\$501	-3%
General & Administrative	\$11,463	\$12,168	6%	\$16,463	35%
Total Operating Expenses	\$30,962	\$43,395	40%	\$34,675	-20%
Less in-kind			n/a	(\$1,000)	n/a
Total Operating Expenses Less In-kind	\$30,962	\$43,395	40%	\$33,675	-22%
Net Unrestricted Activity - Operating	\$2,138	-\$5,549	-360%	-\$1,669	70%
Net Unrestricted Activity - Non-operating			n/a		n/a
Total Net Unrestricted Activity	\$2,138	-\$5,549	-360%	-\$1,669	70%
Net Temporarily Restricted Activity	\$0	\$0	n/a		n/a
Net Permanently Restricted Activity	\$0	\$0	n/a		n/a
Net Total Activity	\$2,138	-\$5,549	-360%	-\$1,669	70%

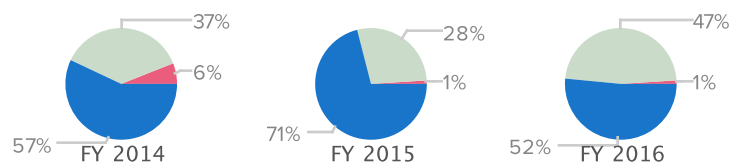
Revenue by Source

Legend: Earned (purple), Investment (orange), Contributed (teal)



Expenses by Functional Grouping

Legend: Program (blue), Fundraising (red), General & Administrative (green)



Revenue Details

	FY 2014	FY 2015	FY 2016	FY 2016	FY 2016	FY 2016
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Operating Revenue						
Earned - Program						
Membership revenue	\$9,382	\$9,295				n/a
Single ticket sales		\$3,604				n/a
Gallery sales			\$1,908	\$1,908		n/a
Tuitions and registration fees	\$2,640		\$2,361	\$2,361		n/a
Other program revenue	\$1,409	\$12,739	\$7,339	\$7,339		n/a
Total earned - program	\$13,431	\$25,638	\$11,608	\$11,608	\$0	n/a
Earned - Non-program						
Gift shop and merchandise fees	\$1,613	-\$1,081	\$4,489	\$4,489		n/a
Other earned revenue	\$2,602		\$0	\$0		n/a
Total earned - non-program	\$4,215	-\$1,081	\$4,489	\$4,489	\$0	n/a
Total earned revenue	\$17,646	\$24,557	\$16,097	\$16,097		n/a

Liberty Hyde Bailey Museum Memorial Fund

	FY 2014	FY 2015	FY 2016	FY 2016	FY 2016	FY 2016
Contributed	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Trustee & board	\$2,200	\$1,214	\$550	\$550		
Individual	\$6,719	\$6,538	\$8,827	\$8,827		
Corporate	\$2,500	\$1,000	\$500	\$500		
Foundation	\$4,000	\$500	\$0	\$0		
State government	\$0	\$4,000	\$4,000	\$4,000		
Federal government	\$0	\$0	\$2,000	\$2,000		
In-kind operating contributions	\$0	\$0	\$1,000	\$1,000		
Net assets released from restriction	\$0	\$0	\$0			
Total contributed revenue	\$15,419	\$13,252	\$16,877	\$16,877		
Operating investment revenue	\$35	\$37	\$32	\$32		
Total operating revenue	\$33,100	\$37,846	\$33,006	\$33,006		
Total operating revenue less in-kind	\$33,100	\$37,846	\$32,006	\$32,006		
Total non-operating revenue						
Total revenue	\$33,100	\$37,846	\$33,006	\$33,006		
Total revenue less in-kind	\$33,100	\$37,846	\$32,006	\$32,006		

Expense Details

	FY 2014 Total	FY 2015 Total	% Change	FY 2016 Total	% Change	FY 2016 Program	FY 2016 Fundraising	FY 2016 General & Administrative
Personnel expenses - Operating								
Independent contractors	\$500	\$0	-100%	\$0	n/a			
Professional fees	\$6,219	\$0	-100%	\$0	n/a			
Total personnel expenses - Operating	\$6,719	\$0	-100%	\$0	n/a	\$0		
Non-personnel expenses - Operating								
Advertising and promotion	\$1,267	\$3,902	208%	\$1,629	-58%	\$1,629	\$0	\$0
Conferences and meetings	\$1,016	\$0	-100%	\$0	n/a			
Dues and subscriptions	\$540	\$1,120	107%	\$1,105	-1%			\$1,105
Insurance	\$744	\$1,529	106%	\$1,159	-24%	\$0	\$0	\$1,159
Occupancy costs	\$2,000	\$2,678	34%	\$2,985	11%	\$0	\$0	\$2,985
Office and administration	\$2,668	\$1,841	-31%	\$3,250	77%	\$0	\$501	\$2,749
Printing, postage and shipping	\$2,456	\$3,228	31%	\$4,629	43%	\$3,118	\$0	\$1,511
Travel	\$150	\$0	-100%	\$0	n/a	\$0	\$0	\$0
Exhibition costs	\$0	\$0	n/a	\$2,597	n/a	\$2,597	\$0	\$0
Collections management	\$3,907	\$5,063	30%	\$2,815	-44%	\$2,815	\$0	\$0
Productions and events costs	\$6,558	\$0	-100%	\$3,845	n/a	\$3,845	\$0	\$0
Other operating expenses	\$1,401	\$21,662	1,446%	\$8,454	-61%	\$1,500	\$0	\$6,954
Depreciation	\$1,536	\$2,372	54%	\$2,207	-7%	\$2,207	\$0	\$0
Total non-personnel expenses - Operating	\$24,243	\$43,395	79%	\$34,675	-20%	\$17,711	\$501	\$16,463
Total operating expenses	\$30,962	\$43,395	40%	\$34,675	-20%	\$17,711	\$501	\$16,463
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$30,962	\$43,395	40%	\$34,675	-20%	\$17,711	\$501	\$16,463
Total expenses less in-kind	\$30,962	\$43,395	40%	\$33,675	-22%			
Total expenses less depreciation	\$29,426	\$41,023	39%	\$32,468	-21%			
Total expenses less in-kind and depreciation	\$29,426	\$41,023	39%	\$31,468	-23%			

Balance Sheet

Assets	FY 2014	FY 2015	% Change	FY 2016	% Change
Current assets					
Cash	\$38,520	\$34,325	-11%	\$33,264	-3%
Receivables	\$0	\$0	n/a	\$0	n/a
Investments		\$0	n/a		n/a
Prepaid expenses & other	\$0	\$0	n/a	\$0	n/a
Total current assets	\$38,520	\$34,325	-11%	\$33,264	-3%
Non-current investments					
Fixed assets (net)	\$30,925	\$29,338	-5%	\$27,730	-5%
Other non-current assets	\$0	\$0	n/a	\$0	n/a
Total non-current assets	\$30,925	\$29,338	-5%	\$27,730	-5%
Total assets	\$69,445	\$63,663	-8%	\$60,994	-4%
Liabilities & Net Assets					
Liabilities & Net Assets	FY 2014	FY 2015	% Change	FY 2016	% Change
Liabilities					
Accounts payable & other	\$0	\$0	n/a	\$0	n/a
Loans & other debt		\$0	n/a		n/a
Deferred revenue			n/a		n/a
Total current liabilities	\$0	\$0	n/a	\$0	n/a
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
Total liabilities	\$0	\$0	n/a	\$0	n/a
Net assets					
Unrestricted	\$69,445	\$63,663	-8%	\$60,994	-4%
Temporarily restricted			n/a	\$0	n/a
Permanently restricted			n/a	\$0	n/a
Total net assets	\$69,445	\$63,663	-8%	\$60,994	-4%
Total liabilities & net assets	\$69,445	\$63,663	-8%	\$60,994	-4%

Balance Sheet Metrics

	FY 2014	FY 2015	FY 2016
Months of Operating Cash -- Unrestricted	15	9	12
Total working capital -- Unrestricted	\$38,520	\$34,325	\$33,264
Current Ratio	n/a	n/a	n/a
Debt Service Impact		0%	0%
Unrestricted Net Assets Net of Property, Plant and Equipment	\$38,520	\$34,325	
Operating Margin	6%	-15%	-5%
Depreciation as a % of Fixed Assets	9%	18%	n/a
Leverage Ratio	0%	0%	

Months of Operating Cash -- Unrestricted represents the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and cash equivalents. $Cash + Cash\ Equivalents / (Total\ Expense / 12)$. The ratio is calculated using unrestricted numbers only.

Total working capital -- Unrestricted consists of the resources available for operations, and in this report is calculated as unrestricted current assets minus unrestricted current liabilities. This is a conservative calculation of working capital and may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

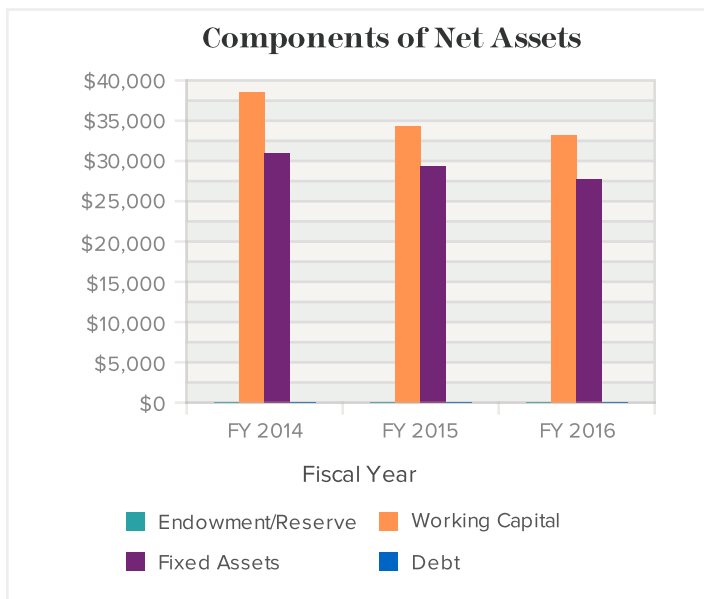
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage). This measure can help understand the portion of the book value of an organization's fixed assets that they truly own free and clear of related obligations and depreciated value. It is calculated as $Unrestricted\ Net\ Assets - (Net\ Fixed\ Assets - Mortgage\ Debt)$.

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank.

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating, highlighting the amount of an organization's surplus or deficit.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Long Term Debt divided by Total Unrestricted and Temporarily Restricted Assets) is a measurement of a company's efficiency in operating.



Attendance

In-person Participation	FY 2014	FY 2015	% Change	FY 2016	% Change
In-person participation - paid	70	61	-13%	100	64%
In-person participation - free	400	6,560	1,540%	155	-98%
Total in-person participation	470	6,621	1,309%	255	-96%

Types of In-person Attendance	FY 2014	FY 2015	% Change	FY 2016	% Change
Registrants for classes/workshops			n/a	100	n/a
Guided tours participants			n/a	5	n/a
Field trip participants			n/a	50	n/a
Lecture attendees			n/a	100	n/a
Total in-person participation	470	6,621	1,309%	255	-96%

Attendance Ages	FY 2014	FY 2015	% Change	FY 2016	% Change
Children (18 and under)	50	331	562%	0	-100%

Other Participation	FY 2014	FY 2015	% Change	FY 2016	% Change
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Staffing

Staff & Non-Staff Statistics	FY 2014	FY 2015	% Change	FY 2016	% Change
Number of part-time or one-time volunteers	40	8	-80%	31	288%
Part-time or one-time volunteers - FTEs	5	5.5	10%	0.06	-99%
Number of interns and apprentices	2	1	-50%		-100%

Artistic Staff & Non-Staff Statistics	FY 2014	FY 2015	% Change	FY 2016	% Change
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This organization has not provided data on artistic staff. This may be because the organization does not hire artistic staff or the organization's annual expenses are under \$50,000, and they are therefore only required to complete the short form of the DataArts Survey.

Program Activity

	FY 2014	FY 2015	% Change	FY 2016	% Change
Distinct productions	5	5	0%		-100%
Total performances	0	5	n/a		-100%
Workshops/readings	4	0	-100%		n/a
Permanent exhibits	600	5,060	743%	1	-100%
Temporary exhibits	600	840	40%	1	-100%
Objects/works in collection			n/a	535	n/a
Objects/works on exhibit			n/a	210	n/a
Distinct classes/workshops	162	74	-54%	1	-99%
Distinct class series/courses			n/a	1	n/a
Total classes/class sessions	0	0	n/a	11	n/a
Distinct guided tours			n/a	5	n/a
Total guided tour occurrences			n/a	5	n/a
Distinct field trips			n/a	5	n/a
Field trip occurrences			n/a	5	n/a
Distinct lectures	15	4	-73%	6	50%
Lecture occurrences	15	4	-73%	6	50%
Programs offered in schools	3	1	-67%		-100%